## UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST INC.

FINANCIAL STATEMENTS
(WITH INDEPENDENT AUDITORS' REPORT)
FOR THE YEARS ENDED
DECEMBER 31, 2010 AND 2009

# UNIVERSITY OF ENDINBURGH USA DEVELOPMENT TRUST INC. FINANCIAL STATEMENTS (WITH INDEPENDENT AUDITORS' REPORT) FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

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### LEDERER, LEVINE & ASSOCIATES, LLC

CERTIFIED PUBLIC ACCOUNTANTS

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### INDEPENDENT AUDITORS' REPORT

Board of Directors University of Edinburgh USA Development Trust

We have audited the accompanying statements of financial position of the University of Edinburgh USA Development Trust ("UEUDT") as of December 31, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of UEUDT's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Edinburgh USA Development Trust as of December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Lederer, Levine & Associates, LLC

# UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST INC. STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2010 AND 2009

	2010	2009
ASSETS		
Cash and cash equivalents (Notes B and D) Contributions receivable, net (Notes B and C) Investments (Notes B and E) Prepaid expenses	\$ 66,128 1,068,841 194,431	\$ 87,580 1,268,919 216,785 1,019
TOTAL ASSETS	\$ <u>1,329,400</u>	\$1,574,303
LIABILITIES		
Accrued expenses and other payables	\$ 11,132	\$ 7,500
TOTAL LIABILITIES	11,132	7,500
NET ASSETS		
Unrestricted Temporarily restricted (Note F)	375,718 942,550	310,279 1,256,524
TOTAL NET ASSETS	1,318,268	1,566,803
TOTAL LIABILITIES AND NET ASSETS	\$1,329,400_	\$ <u>1,574,303</u>

# UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

			2010					2009		
	5	Unrestricted	Temporarily Restricted		Total	5	Unrestricted	Temporarily Restricted		Total
SUPPORT AND REVENUE										
Contributions (Note C) Investment (loss) income (Note E) Net assets released from restrictions	<del>69</del>	496,593 (12,328) 313,974	\$ (313,974)	<b>₩</b>	496,593 (12,328)	€	488,939 27,192 294,237	\$ (294,237)	₩	488,939
TOTAL SUPPORT AND REVENUE	ļ	798,239	(313,974)		484,265		810,368	(294,237)		516,131
EXPENSES										
Program services - grant expense (Note B) Management and general		705,376 27,424	, and a second		705,376 27,424		729,360 17,038			729,360 17,038
TOTAL EXPENSES		732,800			732,800		746,398		İ	746,398
CHANGE IN NET ASSETS		65,439	(313,974)	·	(248,535)		63,970	(294,237)		(230,267)
Net Assets - Beginning of Year		310,279	1,256,524		1,566,803		246,309	1,550,761		1,797,070
NET ASSETS - END OF YEAR	æ	375,718	\$ 942,550	₩	1,318,268	<del>G</del>	310,279	\$ 1,256,524	€	1,566,803

The accompanying notes are an integral part of these financial statements.

# UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	<u></u>	2010		2009
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets - Operating	\$	(248,535)	\$	(230,267)
Adjustments to reconcile change in net assets to net cash (used) provided by operating activities:  Amortization of discount on contributions receivable Realized losses on investments Unrealized losses (gains) on investments Bad debt - uncollectible pledge		(45,026) 3,190 9,188 (4,000)		3,580 (30,472)
Changes in operating assets and liabilities:  (Increase) decrease in assets:  Contributions receivable  Accrued interest receivable  Prepaid expenses  (Decrease) increase in liabilities:		249,104 1,019		281,842 151 (1,019)
		3,632	***************************************	(712)
Net Cash (Used) Provided by Operating Activites		(31,428)		23,103
CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceeds from sales of investments Purchase of investments		40,040 (30,064)		610,955 (594,833)
Net Cash Provided by Investing Activites		9,976		16,122
Net (Decrease) Increase in Cash		(21,452)		39,225
Cash and cash equivalents - beginning of year	_	87,580		48,355
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	66,128	\$	87,580
Supplementary Disclosure of Cash Flow Information: Cash paid during the year for interest	\$		\$	

The accompanying notes are an integral part of these financial statements.

### UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009

### Note A - Organization and Nature of Activities

The University of Edinburgh USA Development Trust ("UEUDT") is a nonprofit corporation whose purpose is to educate the public on the reputation and importance of the University of Edinburgh and develop and improve its financial condition.

UEUDT is organized under the Virginia Nonstock Corporation Act and has been granted exemption from federal income tax pursuant to Section 501 (c) (3) of the Internal Revenue Code.

### Note B - Summary of Significant Accounting Policies

### **Method of Accounting**

UEUDT prepares its financial statements using the accrual basis of accounting. UEUDT follows accounting principles generally accepted in the United States of America ("US GAAP") which include certain specialized requirements set forth in publications of the Financial Accounting Standards Board.

### Cash and Cash Equivalents

UEUDT considers all highly liquid investments with a maturity of less than three months to be cash equivalents.

### **Restricted Contributions**

Contributions are recognized when the donor makes a promise to give to UEUDT that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. (See Note F).

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

### **Property and Equipment**

Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives. UEUDT capitalizes property and equipment with a useful life of two years or more and a cost of \$1,000 or more.

### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

### UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010 AND 2009 (continued)

### Note B - Summary of Significant Accounting Policies (Continued)

### **Grant Expenditures**

Grant expenditures are considered incurred at the time of approval by the Board of Directors.

### Accounting for Uncertainty in Income Taxes

UEUDT's accounting policy is to provide liabilities for uncertain tax positions when a liability is probable and estimable. Management is not aware of any violation of its tax status as an organization exempt from income taxes, nor of any exposure to unrelated business income tax.

### Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that the financial statements were available to be issued, which date is September 10, 2011.

### Fair Value Measurements

US GAAP established a fair value hierarchy organized into three levels based upon the "input" assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices that are observable either directly or indirectly with fair value being determined through the use of models or other valuation methodologies. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The values by input level of the UEUDT's investments as of December 31, 2010 and 2009 are as follows:

		2010					
	Level 1	Level 2	Level 3	<u>Total</u>			
Assets Equities	\$ <u>194,431</u>	\$	\$	\$ <u>194,431</u>			
		2	009				
	Level 1	Level 2	<u>Level 3</u>	Total			
Assets Equities	\$ <u>216,785</u>	\$	\$	\$ <u>216,785</u>			

### Note C - Contributions Receivable

Contributions receivable, which are unconditional promises to give, are summarized as follows at December 31, 2010 and 2009:

Contributions receivable expected to be collected in:

·	2010	2009
Less than one year	\$ 476,291	\$ 469,395
One to five years	650,000	902,000
•	1,126,291	1,371,395
Less: discount to net present value at 5%	<u> 57,450</u>	<u> 102,476</u>
•	\$ <u>1,068,841</u>	\$ <u>1,268,919</u>

### UNIVERSITY OF EDINBURGH USA DEVELOPMENT TRUST INC. NOTES TO FINANCIAL STATEMENTS **DECEMBER 31, 2010 AND 2009** (continued)

### Note D - Concentrations

- 1) For the year ended December 31, 2010, two donors contributed approximately 20% and 29% respectively of all the UEUDT' contributions. For the year ended December 31, 2009, approximately 25% of all UEUDT's contributions were received from one donor.
- 2) UEUDT maintains bank accounts at a bank which is an institution insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per depositor. This limit will be in effect through December 31, 2013. At December 31, 2010 and 2009, there were no uninsured cash balances.

### Note E - Investments

Investments consist of the following at December 31, 2010 and 2009:

		2009
Equities	\$ <u>194,431</u>	\$ <u>216,785</u>

UEUDT's equity holdings at December 31, 2010 and 2009 consisted entirely of shares of a grantor trust (the "Trust"). The investment objective of the Trust is for the shares to reflect the price of the British Pound Sterling.

Shares of the Trust are subject to market volatility that could substantially change their carrying value in the near term.

Investment (loss) income consists of the following at December 31, 2010 and 2009:

	2	010		2009
Interest and dividends Realized (losses) Unrealized (losses) gains Total	<b>n</b>	50 (3,190) ( <u>9,188</u> ) ( <u>2,328</u> )	\$  \$	301 (3,580) 30,471 27,192

### Note F - Temporarily Restricted Net Assets

Temporarily restricted net assets as of December 31, 2010 and 2009 are subject to time restrictions only. These net assets relate to contributions receivable in future periods from donors. While certain UEUDT donors have made suggestions regarding the use of donated funds, the actual use of these funds is subject to the discretion of the UEUDT Board of Directors.